

Build Communication Skills: Networking via LOC Learn

Build Communication Skills: Networking via LOC Learn continues with additional tools for the development of networking skills. We encourage you to share these learning opportunities with your employees:

Online Learning Resource	Resource Type, Duration	Speaker	What you will learn:
Make Networking Work for You	Video, 4 minutes	Stacey Gordon	Following six simple action steps can make networking easier and help you to achieve your goals.
Networking for Introverts	Video, 2:51 minutes	Dorie Clark	Introverts and others can ease networking jitters by preparing for networking opportunities before coming face to face with them.
Women and Networking	Video, 3:09 minutes	Kelly Watson	Although networking is important, women either aren't doing it or they're doing it wrong.
Networking Mistakes	Video, 3:25 minutes	Diane Darling	Before you attend your next event, be sure you are not making these common networking mistakes.
Networking at the Top	Video, 2:41	Dorie Clark	The higher you go up the professional ladder, the harder it is to connect with people you need to meet.
Five Steps to Building Your Network	Video, 4:10 minutes	Scott Elbin	Everyone agrees that a good network is important, so Scott Eblin offers five tips to help you improve your networking skills.
Influence Network	Video, 2:49 minutes	Alisa Cohn	Because organizational success relies more and more on influence networks, now is the time to build your influence. Here's how.
Managers Need Three Networks	Video, 2:20 minutes	Herminia Ibarra	Managers need an operational network to get things done, a personal network of friends and colleagues, and a strategic network of internal and external relationships that helps you stay informed of events you may not be aware of, and connect the dots.
Captivate Everyone You Meet and Never Be Forgotten, Overlooked, or Interrupted Again	Recorded Live Event, 60 minutes	Vanessa Van Edwards	In this keynote, blending powerful research with hilarious stories, Vanessa shares shortcuts, systems, and secrets for taking charge of your interactions at work, at home, and in any social situation. These aren't the people skills you learned in school.