In 1877, Thomas Edison invented the photograph. By the next year he established the Edison Speaking Phonograph Company to sell record players in furniture stores across America. Improvements by such inventors as Alexander Graham Bell and Emile Berliner helped to make “gramophones” coveted items for home entertainment. Sales of records went to four million units in 1900, up to 30 million in 1909, and over 100 million by 1920. By 1922 alone, consumers could purchase such hit records as “Way Down Yonder in New Orleans,” “Carolina in the Morning,” “I Wish I Could Shimmy Like My Sister Kate” and “Somebody Stole My Gal.”

But people who liked their music on the rustic side found it impossible to purchase phonograph records of old-time fiddling or stringband music in the early years of the twentieth century. This was because in those days record companies were mainly located in New York City, and they simply did not realize there was a market for the music of rural America. All this changed in 1922, when into the New York City offices of RCA records walked Eck Robertson and Henry Gilliland. But wait, we’re getting ahead of ourselves.

The story actually begins in the late 1880s when Alexander Campbell “Eck” Robertson was growing up in north central Texas. Every one of his five brothers and two sisters played music and sang. Both of his grandfathers, as well as his uncles and his father, actively competed at local and regional fiddlers conventions in the late 19th and early 20th century. Eck later claimed that he taught himself to play the fiddle before he ever saw one. As a kid he killed a tomcat, tanned its hide and stretched the skin over a long-necked gourd to make himself a home-made gourd fiddle. One of his brothers traded a pig for a genuine factory-made fiddle, and Eck was soon playing that. Eck later recounted his innate ability to play tunes on the fiddle. He said, “It was just natural with me to play them. I didn’t have to learn them.... I already knew them. I mostly improved every old hoedown tune that was ever put out. I generally played better than anyone else, [and had] better arrangements of the tunes.”
In 1903, 16 year-old Eck decided then and there to become a professional musician. He soon left home and joined a traveling medicine show. Over the next several years he worked with a half-dozen different medicine shows. In 1906, Eck got married and he and his new wife, Netty, started out traveling around Texas and adjacent states, playing fiddle and piano in silent-movie houses. Never shy about promoting himself, Eck was a superb showman who billed himself as “The Cowboy Fiddler” and outfitted himself from head to toe in the style of a western cowpuncher. When interviewed in the mid-1960s, Eck remembered that, “I was the most popular dang fiddler ever was on the road. I could book every dang town I came to, it didn’t make any difference where it was. There were lots of places where they turned musicians down, but I came right along and booked them.”

After Eck had honed his fiddle chops to a fine edge, he started winning the fiddler’s conventions that were held all over the southwest. Competition at these fiddle contests was notoriously fierce, and winning was no mean trick. One story has Eck in a showdown playoff with John Wills, the father of legendary fiddler Bob Wills. In a last-ditch effort to give himself an edge, legend has it that Eck broke off a piece of a wooden match and stuck it under one of his strings, so that he could bow three strings at once. The trick worked and Eck was victorious.

At another popular fiddlers convention held in Munday, Texas, John Wills and Eck were running neck and neck, so the judges decided that the pair should play a run-off. This was a prestigious convention and a lot of prize money was at stake. Eck was up first and he likely played “Beaumont Rag,” one of the numbers he often performed when the competition was stiff. John Wills got up next and played “Gone Indian,” which was his lucky tune that had helped him win many fiddle competitions. When John reached a certain point in the tune, he let out a high-pitched cry that he held for what seemed like several minutes. Of course, when he finished fiddling, the audience went wild and the judges awarded him first prize. When Eck was leaving the festival grounds someone hollered out to him, “Eck, did John out-fiddle you?”

Eck shot right back with “Hell, no! He didn’t out-fiddle me. That damned old man Wills out-hollered me.”

In addition to competing at fiddlers conventions, by 1919 Eck started attending reunions of Confederate veterans. In June of 1922, Eck traveled to a Confederate reunion in Richmond, Virginia. It was perhaps there that he met, or was reacquainted with, 76-year-old Henry Gilliland (1845–1924), who had fought in the Civil War and was later an Indian fighter and Justice of the Peace. Somehow, the pair decided to travel to New York to try to convince RCA Victor to let them make records. They were apparently undaunted by the fact that no record company had ever shown the slightest interest in recording old-time fiddle music.

Part of the reason that Eck and Henry decided to make the trip to New York was that Henry was acquainted with a lawyer named Martin W. Littleton, who did occasional legal work for the RCA Victor label. He invited the musicians to stay with him after they arrived in New York and promised to introduce them to the people at the office of Victor records. And that’s exactly what happened.

The staff at Victor must have been flabbergasted when Eck and Henry showed up unannounced at their Manhattan office, with Robertson and Gilliland both dressed head-to-toe in full cowboy regalia. Trying to dispatch the pair with impunity, one of the Victor officials bustled into the waiting room and said to Eck, “Young man, get your fiddle out and start off a tune.” Eck responded by breaking into a rousing version of “Sallie Gooden,” a tune he had used to win many a fiddle contest in Texas.
He later recalled that, “I didn’t get to play half of ‘Sallie Gooden,’ he just threw up his hands and stopped me. He said, ‘By Ned, that’s fine! Come back in the morning at 9:00 o’clock and we’ll make a test record.’”

The next day, June 30, 1922, Eck and Henry returned and recorded “Arkansas Traveler,” “Turkey in the Straw,” “Forked Deer” and “Apple Blossom.” Eck alone returned the next day and recorded “Sallie Gooden” and several other tunes. With the September 1, 1922 release of “Sallie Gooden,” Eck and Henry had truly broken new ground. The release marked the initial foray into country music by a reluctant record company. In retrospect, Eck’s performance of “Sallie Gooden” justly deserves credit for being not only one of the first recordings in country music, but also one of the very best. Even today, some 90-plus years later, few fiddlers have come up to the level of Eck’s fiddling. Bill Monroe himself paid homage to Eck’s skill when he rushed ace Oklahoma fiddler Byron Berline into the studio in 1967 and recorded “Sally Goodin.” Himself a renowned contest fiddler, Byron showed his own debt to Eck by basically playing a slightly souped-up rendition of the original 1922 version of the tune. Even today, virtually every fiddler who plays this standard fiddle piece in some way owes a debt to Eck Robertson. But even more than his influence on the tune itself, Eck set an extremely high standard that fiddlers ever since have tried to follow.

The stories behind “Sallie Gooden” are almost as good as the tune itself. Eck Robertson later recalled that, “Long ago there lived a beautiful maiden. She sent word to all the lands around about for fiddlers to come together and have a big fiddlers contest. And to the one who played the tune that suited her the best, she'd give her heart and hand. One young man won the contest, his name was Gooden. And the tune thereafter was called ‘Sallie Gooden.’”

Byron Berline once told his own version of this same story behind “Sallie Gooden.” He said:

Once upon a time there lived a girl named Sally who had two boyfriends. The two boys were both fiddle players, and one of the boys had the last name of “Goodin.” Sally couldn't decide which one to marry, so she thought a fiddle contest between the two would be a good way to make her selection. Of course, the fellow named Goodin won the contest, and Sally became Sally Goodin. They were very happy and had a productive life with 14 children, so I'm going to play “Sally Goodin” 14 different ways.

The North Carolina musician Bruce Green collected a different story about “Sally Gooden” from Hiram Stamper, a fiddler from Knott County, Kentucky. Hiram was born in 1893 and learned to play from several Civil War veterans, who told him the story behind “Sallie Gooden.” According to him, the tune originally had several names, including “Boatin’ Up Sandy” and “The Old Bell Ewe And The Little Speckled Wether.” The name was changed during the Civil War by several soldiers who were attached to John Hunt Morgan’s unit of irregulars. Apparently the company set up camp on the Big Sandy River in Pike County, Kentucky. Nearby was a boarding house that was run by a kind-hearted woman named Sally Gooden. She went out of her way to be kind to the soldiers by allowing them to camp and play their fiddles on her property. In appreciation of her hospitality, the soldiers renamed the tune “Sallie Gooden” in her honor.

Even though the origin of the name of “Sallie Gooden” may be hotly debated, one thing is crystal clear: the powerful way that Eck Robertson fiddled it on Victor Records in 1922 will endure for all time.
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